



VIP Client's Guide to Hiring a Lifestyle Management Company

How to Give Yourself the Power
to Get Your Desired Experience
Exactly As You Dream It

**Do You Have
Confidence In Your
Concierge Company?**



What are your expectations when you're about to hire a concierge? Do you expect outstanding service and delivery? Or do you pick up the phone lacking the confidence that the concierge will deliver on all their promises?

Well, Let's address three issues that commonly taint your best expectations. First, you know you have to pay the annual membership fee in order to use the services of the concierge. This hefty sum puts a dent in your wallet and feels like you're paying twice - for the service and for the right to use it.

Second, based on your previous experience, you probably anticipate one or more items on your request to be of subpar quality, either in the service or in the way it is delivered.

Third, as a member, you feel it would be nice to be appreciated and valued - in some tangible form rather than empty slogans. Yet you know you'll probably receive little loyalty or appreciation.

But what if you could find a lifestyle management company that has addressed these issues? We have put together this guide to help you make sure that you deal with a reputable company that really puts your interests first.

Next, we include two questions that you should ask when hiring a concierge. Simply asking these questions will give you clarity on whether you should hire this company or look elsewhere.

A close-up, shallow depth-of-field photograph of a person's hands using a black calculator on a desk. The person is wearing a white shirt. In the background, another person is blurred, holding a pen over a document. The desk is covered with various papers, including one with a blue bar chart. The lighting is soft and natural, suggesting an office environment. On the left side of the image, there are two vertical gold-colored bars of varying heights.

Two Questions that Will Save You Money and Prevent Lackluster Service

Question #1

Do I have to pay an annual membership fee?

An annual membership with a concierge company gives you access to its services. The problem is that it comes at a hefty cost. The industry average of about \$2,000, usually paid in lump sum, is the gateway fee you must pay just to get started.

But you should know that not all companies charge this fee for an annual membership. So, before you hire a concierge, simply ask them if there's a membership fee you'll have to pay. If the answer is Yes, then perhaps you should consider giving your business to someone who does not tax you just for the right to use their services. Keep reading, and we'll introduce you to at least one such company.



Question #2

What is your process for choosing suppliers?

You want yourself and your guests to have the best experience possible for your money. The best transportation, accommodations, and other services. But as your experience probably shows, the service you've got in the past has often been subpar.

The concierge promises the absolute best, but you get a hotel room or a car that leaves a lot to be desired. You complain to the concierge company, admonishing them to use a different supplier next time.

However, the next time comes, and you or your guest again end up at the same hotel and driving the same car from the same supplier as last time. Well, what's the deal here? Why wasn't your complaint addressed, and poor service became a recurring theme?

The problem is that lifestyle management companies limit their business to a small number of familiar suppliers, and these relationships are often bound by the culture of kickbacks and the "you scratch my back and I'll scratch yours" mentality. In other words, nepotism rules, and the result is poor service, delays, excuses, and bad attitude.



But what if you could have certainty that you or your guests will receive the highest quality of service for the allotted amount of your hard-earned money, every single time? Sounds too good to be true? Yes, you've probably heard the promise before. But you can avoid this hassle just by asking your concierge company: "How do you choose your suppliers?"

This question is virtually guaranteed to startle them, for two reasons. First, because they have never had to explain their process to a client. And second, because they know that their way of choosing suppliers is often based on factors other than your best interests.

Keep reading, and we'll show you how to gain real certainty that you get the most for your money.

Now, without further ado, let us introduce our company and show you three specific, tangible ways you can be certain you are dealing with a client-centered company that clearly has your best interests in mind...

Three Ways Live Limitless **REALLY** Puts You First and Can Show It!



At Live Limitless, we have a client-centered philosophy, and our core principle is to give the power back to the consumer. As a result of extensive experience observing our competitors and serving our own clients, we have come up with three ways to save you money and prevent lackluster service when dealing with a lifestyle management company. Here are the three pillars of our client-centered approach you can count on with Live Limitless.

Client-Centered Benefit #1

No Membership Fee. Ever.

Unlike other companies, we never charge a membership fee. At Live Limitless, we don't see why you should pay for the right to use concierge services. So, you never again have to pay for your membership. Simple as that.

At the same time, you retain the power of your membership and get all of its benefits, but at no cost to you. In addition, you may use your membership to request services for your guests, such as family, friends, or anyone else you care about or would like to impress.



Client-Centered Benefit #2

Transparency in Choosing Suppliers

As you know, our approach is client-centered. So, in an effort to make sure that you or your guests always get the best possible level of service for the money you have allotted for the request, we have revolutionized the process of selecting service providers:

- ◆ We only pick those suppliers that make the most sense for you
- ◆ Our choice of suppliers is not motivated by kickbacks or any form of nepotism
- ◆ We provide you with what we call the **Confidence List**

The **Confidence List** is an itemized list of all your potential service providers, complete with a short summary of the rationale for the choice of each. Every item on the list describes how we came up with that particular choice, based on your request and your needs and desires.

As you go through the **Confidence List**, you'll see why each choice was made, complete with the web links that you can follow to verify the quality and any relevant information about the venue. In other words, we have made our choice of suppliers perfectly transparent and reflective of your request rather than of any irrelevant or conflicting factors.

As a result, you are not steered to second- or third-choice service providers. You get the best match for the desired service available in the industry. Note that we provide our clients with exactly what they want 99% of the time. The other 1% is an extremely close second choice that clients end up absolutely loving 99% of the time.

Consequently:

- ◆ You know that we picked each service provider based on your desire and request
- ◆ You can be 100% certain that you or your guests will experience the absolute best match available in the industry for your specifications



Client-Centered Benefit #3

Live Limitless Rewards Point System

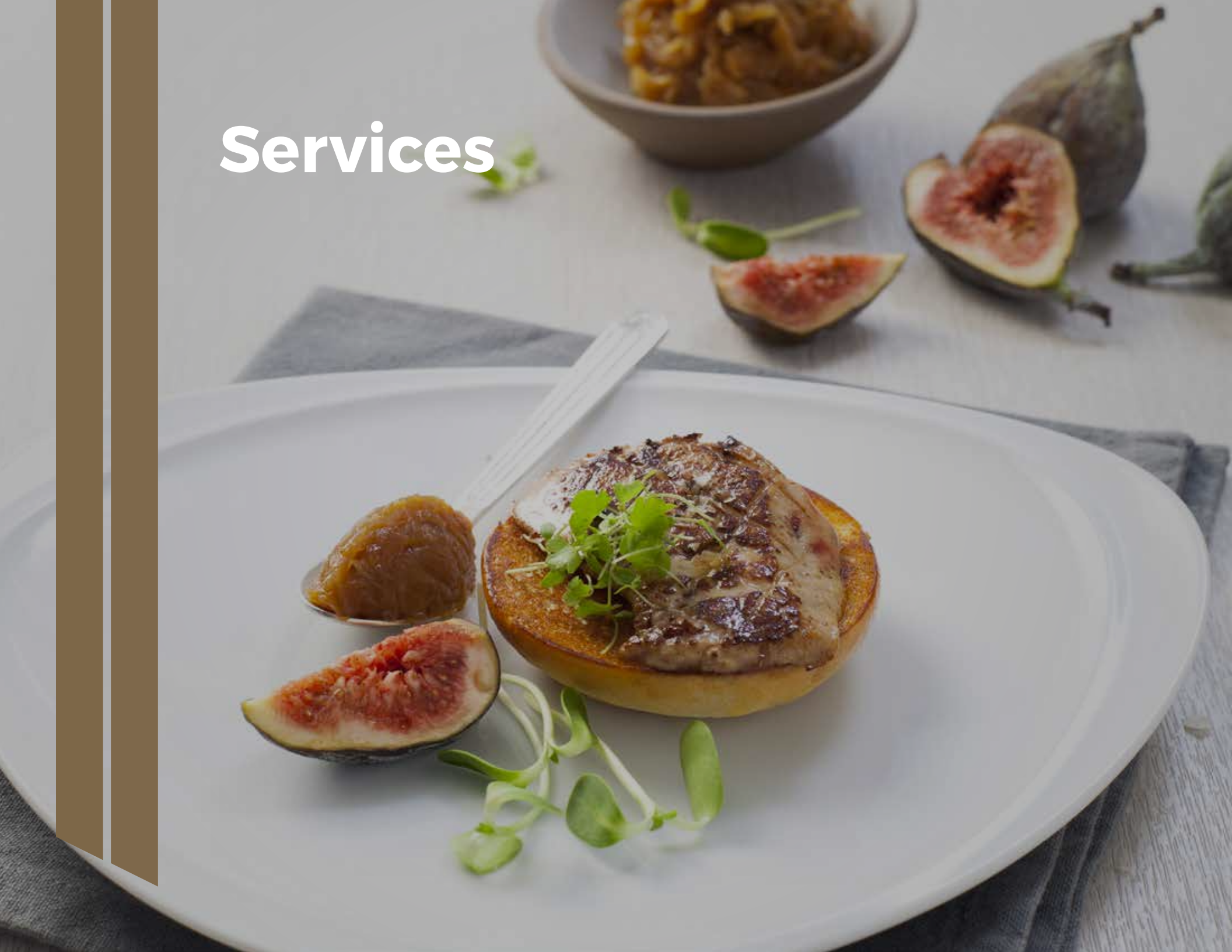
We don't just say that we value your business. We show it. As part of our client-centered approach, we have introduced a rewards point system which you can use much like you would with your favorite airline:

- ◆ Every time you make a request that is completed, you earn points
- ◆ Use the points to get free items or services from our catalogue

The point system is simple and straightforward, and you can keep track of your points via your membership portal.

We hope that we have made Live Limitless an obvious choice of a lifestyle management company for you and that we have made your life easier by improving your concierge experience.

Services



We provide a full range of services as part of lifestyle management, including those aimed at:

- ◆ Pampering yourself, a loved one, or a guest
- ◆ Impressing or nurturing a partner or client
- ◆ Building engaging relationships with anyone who is important to you

When it comes to our range of services, if you can dream it, we can do it.

We take care of:

- ◆ **Travel & Accommodation**
 - ◆ Flights
 - ◆ Hotels
 - ◆ Villas
 - ◆ Apartments
- ◆ **Private Transport**
 - ◆ Private Aviation
 - ◆ Limousine Chauffeur Service
 - ◆ Luxury Yachts
- ◆ **Events**
 - ◆ Private Parties
 - ◆ Weddings
- ◆ **Curated Unique Experiences**
 - ◆ **Ticketing and VIP Access**
 - ◆ **Dining & Fine Wine**
 - ◆ **Real Estate**
 - ◆ **Education**
 - ◆ **Business Services**
 - ◆ Conferences
 - ◆ Exhibitions
 - ◆ Seminars
 - ◆ **Personal Shopping**
 - ◆ **Arts & Leisure**
 - ◆ **Anything else you can imagine!**

Management Profile



Atif Karimuddin, the Founder & CEO of Live Limitless, has extensive experience as a Director of Operations for the world's leading Global Concierge and Lifestyle Management company. He has 15 years of Operations, Business Development, Sales, and Acquisition experience in B2B, B2C and Relationship Management roles under his belt. Atif holds an MBA in Executive Management and Entrepreneurship.

Fadi Mehdi is the Director, Client Relations Middle East. Formerly a Head of Event Management for the world's leading Global Concierge and Lifestyle Management Company, he has 10 years of Client and Events Management experience, all in the Middle East, covering the territories of Saudi Arabia, UAE, Kuwait, and Lebanon. Fadi has handled large scale corporate clients and events, ranging from corporate to lifestyle experiences in the areas of art exhibitions, sporting events, wedding shows, family/kids shows, among others.



LIVE LIMITLESS

www.livelimitlessnow.com